

Delegate Packages (for groups of 10-30)	Bronze	Silver	Gold
Day Delegate Tuesday – Friday	£47.00	£52.00	£57.00
24 Hour Delegate Tuesday – Friday	£131.00	£136.00	£141.00
Weekend Day Delegate Saturday – Monday	£37.00	£42.00	£47.00
Weekend 24 Hour Delegate Saturday – Monday	£110.00	£116.00	£121.00
Public Sector Day Delegate	£39.15	£43.35	£47.50
Public Sector 24 Hour Delegate	£109.15	£113.35	£117.50

Syndicate/breakout rooms cost from £150.00 per day when booked in conjunction with a main meeting room.

For details of room hire tariffs (applicable for under 10 and over 30 delegates), seasonal and last minute offers please contact the Sales & Reservations office who can also discuss your individual requirements.

# Conference Rates & Audio Visual Equipment

**The Science Theatre includes the following audio/visual equipment:**

Back projection, Visualiser, PA system with lapel and hand held cordless microphone, Lectern with integrated remote control system for lighting, blackout and screen, DVD/VHS player, Laptop computer, Internet access, Flipchart and Pens

**All other meeting rooms include:** Data Projection, Screen or Plasma Screen, DVD/VHS player, Laptop computer, Broadband Internet access, Flipchart & Pens.

**Syndicate/breakout rooms do not include any audio visual equipment except a flipchart**

An extra charge will be levied for additional equipment, which is available on request. Such items include:

Visualiser - £50.00 per day  
 Video Camera / VHS Tapes – price on request  
 Carousel Slide Projector & Screen - £25.00 per day  
 Portable Hearing Loop – free of charge  
 Photocopying - £0.20 per sheet  
 Extra Flipchart & Pens - £10.00 per day  
 Facsimile - £2.00 for top sheet/£1.00 for subsequent pages

Prices effective from 1 January 2011.

# Day Delegate Packages

## ***Gold package -***

This rate includes:

- Unlimited Coffee and Tea served to the Meeting Room throughout the day
- Welcome choice of warm Croissants with Preserves or Hot Bacon Rolls
- Two Course Buffet Lunch in the Dining Room
- Afternoon Tea/Coffee and a selection of Cakes
- Main Conference Room Hire including:
  - AV Equipment as stated within the Meeting Room
  - Pads and Pens
  - Mineral Water and Cordials
  - Boiled Sweets and Mints

## ***Bronze package -***

This rate includes:

- Mid-morning Coffee/Tea and Biscuits
- Working Sandwich Lunch (1)
- Afternoon Tea/Coffee and Biscuits
- Main Conference Room Hire including:
  - AV Equipment as stated within the Meeting Room
  - Pads and Pens
  - Mineral Water and Cordials
  - Boiled Sweets and Mints

## ***Silver package -***

This rate includes:

- Coffee/Tea and Biscuits on arrival
- Mid-morning Coffee/Tea and Biscuits
- Two Course Buffet Lunch in the Dining Room
- Afternoon Tea/Coffee and Biscuits
- Main Conference Room Hire including:
  - AV Equipment as stated within the Meeting Room
  - Pads and Pens
  - Mineral Water and Cordials
  - Boiled Sweets and Mints

24 hour packages - day package plus 3 course Dinner in the Dining Room, overnight accommodation and full English breakfast.

**Full English and Continental Breakfast - £9.70 per delegate**

**3 course Dinner in the Dining Room - £19.45 per delegate**

**Coffee/Tea and Biscuits - £1.80 per delegate**

**Orange Juice - £3.00 per jug (litre jug serves 6 people)**

For an enhanced service additional items are included in the Gold Package. Alternatively you may select your choice of one of the following items:

**Danish Pastries @ £2.55 per person**

**Warm Croissants with Preserves @ £2.55 per person**

**Hot Bacon Rolls @ £3.00 per person.**

**Fresh Fruit platter @ £1.50 per person**

**Selection of Cakes @ £2.85 per person**

Prices effective from 1 January 2011.

All Conference Delegate Rates include VAT at 20% and are subject to a minimum of 10 and a maximum of 30 delegates.

# Conference Lunch Menus

## Working Sandwich Lunch 1 @ £7.15

*(included in Bronze Package)*

1 round of assorted sandwiches garnished with baby leaves & potato crisps

Slice of cake of the day

Fresh fruit platter

**(minimum 5 persons)**

## Working Sandwich Lunch 2 @ £9.15

*(add a £2.00 pp supplement to the Bronze package)*

1 round of assorted sandwiches garnished with baby leaves & potato crisps

Homemade chicken satay

Mini smoked cheddar and spring onion tarts

Chicken bites with lemon dip

Slice of cake of the day

Fresh fruit platter

**(minimum 5 persons)**

## Carved sandwich lunch @ £9.15

*(add a £2.00 pp supplement to the Bronze package)*

A selection of home-baked bread filled with assorted homemade fillings - carved at the buffet table and served with vegetable crisps

Lemon drizzle cake

Millionaires shortbread

Fresh fruit platter

**(minimum 12 persons)**

## Seasonal two course hot and cold buffet lunch @ £11.40 per person *(included in Gold & Silver Packages)*

Choose from our home produced 2 course buffet lunch menus with a selection of main and dessert courses served in the Dining Room

Monday to Friday 12.00pm to 2.00pm

## Hot Fork Buffet 1 @ £15.55

*(add a £4.15pp supplement to Gold & Silver Packages)*

Fricassée of chicken with bacon and baby onions

Aubergine and chickpea tagine with tabouleh

Oven baked salmon with lemon and thyme

Hot buttered new potatoes

Selection of salads

Freshly baked rolls with butter

A selection of desserts

Coffee, tea, orange juice and filtered iced water

**(minimum 12 persons)**

## Hot Fork Buffet 2 @ £16.35

*(add a £4.95pp supplement to Gold & Silver Packages)*

Thai green curry with sticky rice

Goats cheese and pear tart with sweet chilli sauce

Smoked haddock & salmon pie with dill and cheddar mash

Hot buttered new potatoes

Selection of salads

Freshly baked rolls with butter

A selection of desserts

Coffee, tea, orange juice and filtered iced water

**(minimum 12 persons)**

Special Dietary requirements can be incorporated into each menu as required.

Prices effective from 1 January 2011

# The Adventure Rope Course

If you're looking for something a little different for your colleagues or friends then look no further! The Adventure Rope Course in the beautiful grounds of Salomons can be booked from just a couple of hours to a few days. You can choose from any number of activities such as:-

**Zip Line** You'll be attached to one of our special trolleys before stepping off the platform and zipping down the wire rope just inches above the ornamental pool. Fast and furious!

**High All-Aboard** As a team of two or three - climb the wobbly pole to stand on the 'bird-table' on top. It doesn't stop there though. Once on top, hold hands and lean back to the full extent of your arms., then let go!

**Jacobs Ladder** As a team of two, three or four - climb to the top of the ladder. There's another twist here that we prefer to keep to ourselves., try it and discover the secret for yourself.

## Inclusive Activities

You will be relieved to know that we operate a strict *Challenge By Choice* policy where no one will be coerced into doing anything that they do not want to do. You set your limits. We promise not to try to coax you beyond those limits. Remember that our Adventure Rope Course is a **TEAM** activity – this means that for every climber there will be at least 1 back up safety person. You will be essential to the success of the day and a crucial member of the team even if you don't leave the ground.

## Team Away Days

We can also provide you with fun, involving and inclusive on-the-ground problem solving activities. These tasks involve different learning styles and are designed to utilise the varying skills within your team. This means that everyone gets to shine throughout the day.

Our experience tells us that these tasks mixed with a scattering of our adventurous activities combine to make a truly memorable, powerful and most importantly team building experience.

## High Balance Beam

Climb up to the Beam and cross to the other side. Although you're tied in to the system, there's a very pronounced feeling of exposure. It's a real buzz!

## Tower Abseil

This is one of our most accessible activities. We have a staircase running up the middle of our tower that gives a comfortable walking ascent. At the top your staff member will meet you and talk you through the abseil process before helping you to lower yourself off the tower in the traditional manner.

## Inclusive Activities

Our course has been used as part of a conference, a teambuild or a company away day. It's brilliant as an unusual family event or for a birthday party or even a wedding! But you don't need an excuse to use us. It's simply great fun and a really unusual way of getting to know your friends, family or colleagues better! The course is open throughout the year and we won't be put off by the weather.

## Themed Days

We are often asked to design a day to fit in with the theme of a conference. We can meet delegates at the doors, or even introduce ourselves within the conference to make the day run as smoothly and as professionally as you'd expect.

We can link each of our activities with the next to provide a framework for learning and celebrations at the end of the day. Give our Sales Team a call to find out how we can make your conference even more successful.

## That Extra Touch

Contact our Catering team and ask us to provide mid-session hot or cold drinks and snacks direct to you at the Adventure Rope Course. Bacon Baps? No problem. Perfect for sustenance after a couple of hours of adventurous fun!

**For Activities – Please call the Adventure Rope Course on 01743 232561**  
**For Catering – Please call the Sales & Reservations office on 01892 507630**

# Team Building & Outdoor Activities

If you require team building & development, our in-house **Department of Leadership** can design & facilitate an event to suit your particular needs & objectives. For events with an emphasis on **fun** we use our recommended activity partner, **Active Training** who also offer **The Adventure Rope Course** based at Salomons.

## Team Building & Development with the Department of Leadership based at Salomons

One of our core business areas is team development. Our clients include NHS divisions and departments, Local Government departments, GP practices, Shared service organisations, and private sector businesses. Many return on a regular basis as they recognise the value of maintaining momentum and reinforcing the importance of effective team working.

We aim to understand the context your team is working within and to identify the core issues central to business success. This is the backdrop for understanding your team's specific needs so that we can design a bespoke intervention.

We can:

- Design and facilitate team-building programmes and events here at Salomons or at client locations to meet the needs of your team and increase its effectiveness. These can be residential or non-residential
- Use our extensive experience in using the outdoors as an effective learning environment. Here at Salomons we have our own outdoor facilities, and a set of mobile materials we can bring to you.
- Increase self-awareness and understanding within the team through the use of psychometrics to develop cohesion through feedback and practical exercises. Popular tools include: the Myers Briggs Type Indicator (MBTI) and Strength Deployment Inventory (SDI)
- Provide One-to-one coaching for the team leader and or team members as a follow on from a team intervention
- Provide a skilled facilitator for an event. E.g. To support strategy development, business planning, specific skills development needs etc

For more information please visit our web site:-

[www.canterbury.ac.uk/business-management/CLMD/team-development/Home.aspx](http://www.canterbury.ac.uk/business-management/CLMD/team-development/Home.aspx)

or email:- [ask@salomons.org.uk](mailto:ask@salomons.org.uk)

## Fun Activities at Salomons

**Active Training** can supply a range of fun events including:-

### Archery

#### Clay Pigeon Shooting

**Challenge Zone:** A variety of mental and light physical tasks are put to the group who have to work together as a team to solve the challenges.

**Geese Herding with Sheep Dogs:** Try your hand at communicating with sheep dogs to herd geese through a course. The dogs are trained to respond to a variety of different languages and whistles.

**Photo Challenge:** Teams are issued with a camera and tasked with taking a range of seemingly impossible photos – only teamwork and lateral thinking will lead to success.

**Falconry:** A chance to fly a selection of birds of prey.

**Segway Racing:** Whizz round on your own two-wheeled electric scooter!

**Zorbing:** Experience the thrill of rolling downhill at speed in your own large plastic sphere!

**Family Fun Days & MAD Days** (Multi-activity days)

As well as the splendid Dining Room and fully licensed bars, Salomons offers a choice of delightful rooms for private functions catering from 20-200 guests.

As a highlight on which to end your team building event or conference, Salomons is delighted to host a special themed finale for you & your delegates. Suggestions are varied and include an awards dinner, BBQ on the terrace, casino evening or even a murder mystery dinner. The Sales & Reservations office would be delighted to discuss any ideas.

For further information please contact the Sales & Reservations office on

01892 507630 or e-mail:- [reservations@salomons.org.uk](mailto:reservations@salomons.org.uk)

[www.salomons.org.uk](http://www.salomons.org.uk)

## Technology Suite

The **Technology Suite**, fully equipped with personal computers, is available to hire for training purposes with or without a tutor from Salomons.

Clients may hire the facility for training in Microsoft Office applications and training to use the Internet, for a charge of:

**Day Rate**        **£280.00**

**Half Day Rate** **£195.00**

There are 11 personal computers with 17" monitors and DVD/CD ROM drives.

The operating system is Microsoft Windows 7

The standard application software available is the full Microsoft Office Suite 2007, incorporating Word, Excel, Powerpoint and Access.

Meetings. Conferences. Exhibitions. IT Training. Outdoor Development

Each work station has removable side panels to allow for private or group study.

In line with Health and Safety regulations all delegates have an independent workstation with adjustable chair and the use of a document holder

The training room is equipped with flipchart, white board and data projector plus screen which is connected to one of the work stations for training

Please note:- Any additional equipment, software or support by Salomons IT department may incur surcharges. Salomons can also supply a tutor if needed at an additional cost.

Lunch & Refreshments are also available although they may not be taken in the Technology Suite; please call with your requirements.

# The Technology Suite & The Interview & Observation Rooms

## Interview & Observation Rooms

A unique facility at Runcie Court on the estate boasts 10 private interview and observation rooms fully equipped with CCTV, viewing monitors & VCRs for observing and recording training sessions. These can be viewed individually in each room or collectively via the central control unit

This facility constitutes the ideal venue for one-to-one interview training, role play exercises, customer service training and provides a very powerful learning tool.

Clients may have the facility for a charge of

**Day Rate**        **£280.00**

**Half Day Rate** **£195.00**

For further information please contact the Sales & Reservations office on 01892 507630 or e-mail:- [reservations@salomons.org.uk](mailto:reservations@salomons.org.uk)  
[www.salomons.org.uk](http://www.salomons.org.uk)